

SI No	BHEL requirement	Bidder response
1	Quotation no	
2	Quotation date	
3	Currency of quote (Import vendors should quote only in foreign currency)	
4	Applicable GST % shall be indicated (Import vendors may indicated "Not applicable")	
5	Techno-Commercial terms confirmation- All techno-commercial terms and conditions shall be as per general terms and conditions (Annexure-A) of the tender. If any deviations are found, they need not be considered / evaluated by BHEL. Terms finalized in Annexure-A and requirements as per TDG /QP shall be final. Vendors shall confirm acceptance to the terms and conditions of the tender, Quality Plan and TDC.	
6	Technical requirements- 1) TDG 102 Rev 09 is applicable. 2) QPG 46 Rev 01 is applicable. 3) Packing procedure shall be as per PC-PKG-01. 4) EP shall be as per DRG 3-80-300-19825/04 if not indicated explicitly in the drawing. 5) Fittings tolerance shall be as per drawing 4-80-301-26192 Rev 01.	
7	Technical deviations (if any)- Bidders may note that except for the deviations listed in the ‘ technical Deviation Format’, the bid shall be deemed to comply with all the requirement in the bidding documents and the bidders shall be required to comply with all terms, conditions and specifications of the bidding documents irrespective of any mention to the contrary, anywhere else in the bid. Deviations taken by vendors (if any) are subject to BHEL approval. If deviation format is not submitted by bidder, it will be construed that the bidder complies to all the technical requirements of BHEL without any deviation.	
8	Bid validity- 4 months from the date of Part I bid opening. Bids with lesser validity shall be rejected.	
9	Delivery period- 5 months from LOI / PO date .	
10	Delivery term- 1. Foreign bidder - 'CFR' Chennai port (all inc of P&F, inspection charges, freight etc). 2. Indigenous bidder - 'FOR' BHEL Trichy / Site (all inc of P&F, F&I, testing, inspection charges etc).	
11	Liquidated Damage clause- 0.5% of the price for each week of delay upto a maximum of 10% of the price of delayed / undelivered portion. For the purpose of LD calculation, BL date / LR date will be considered respectively for import and indigenous bidders. In case of deviation to BHEL’s standard LD terms, loading will be applicable and will be limited to the extent to which it is not agreed to by the bidder.	
12	Evaluation & Ordering- 1. Evaluation will be done on par for both indigenous and foreign bidders. For foreign bidders, inland freight from Chennai port to BHEL Trichy, miscellaneous charges as applicable and net customs duty shall be loaded on the quoted rates. For the purpose of evaluation, Exchange Rate (SBI TT Selling rate) as on the date of Part I bid opening will be considered. 2. Item wise evaluation and ordering will be resorted to. 3. Minimum Order Quantity (MOQ) / Minimum Order Value (MOV) condition will not be accepted. Bids of such bidders (if any) insisting for MOQ / MOV will be rejected.	
13	Container detention period- For foreign bidders, 21 days free container detention period for cargo clearance shall be provided.	
14	Payment term- 1. Indigenous supplier- 100% payment after 60 days after receipt and acceptance of materials (site acknowledgement to be submitted in case of Direct to Site supplies). 2. Import supplier- 100% thru CAD after 60 days from the date of receipt of documents specified in PO at BHEL bank or 100% thru Usance LC with 60 days credit. Loading @1.5% on offered value will be applicable for LC payments and LC will be opened one month prior to material readiness. LC validity period will be 90 days and for any extension, applicable charges will be to supplier's account. 3. In case of any new import supplier who is not approved with BHEL Piping Centre for any of the Material Categories of Fittings / Forgings, Payment terms will be on CAD basis after 60 days from the date of receipt & acceptance of material. For such vendors, LC will not be operated. No other payment terms will be accepted. If bidders propose for any other payment term other than indicated above, such bids will be rejected.	
15	<u>Reverse Auction-</u> Opening of Part II bid may be thru Sealed Price Bid Opening or Reverse Auction. Modality of Part II opening will be decided after Techno-Commercial scrutiny of the offers. Bidder shall confirm acceptance for participation in Reverse Auction (refer Annexure A for details). If not confirming for participation in RA, bid submitted is liable for rejection in the event BHEL decides to proceed with Reverse Auction for price finalization of the tender.	
16	Cancellation / termination of contract, default / breach of contract and risk purchase- As per BHEL's Standard Cost and Risk clause indicated in Annexure A enclosed. By submitting the bid, vendor explicitly accepts to BHEL's requirement. Bids deviating from BHEL's standard condition will be rejected.	
17	Purchase Preference (Import vendors may indicate "Not applicable")- If Make in India preference is applicable as per Annexure A to NIT, declaration format as per NIT shall be submitted. In the event of non-submission of declaration, purchase preference will not be extended to bidders.	
18	<u>Purchase Preferences for the Enquiry-</u> If MSE preference is applicable as per Annexure A to NIT, supporting documents as per NIT shall be submitted. In the event of non-submission of supporting documents, purchase preference will not be extended to bidders.	
19	Integrity Pact- Signed copy of Integrity Pact shall be submitted (refer SI No 4 of Annexure A enclosed for IEM details).	
20	Modality for tie items (if any) during price evaluation- In the eventuality of any tie item / items during price evaluation, L1 vendor will be ascertained by BHEL by inviting snap bid or thru paper lot / lottery system. The modality of proceedings will be intimated to applicable vendors if case arises.	
21	All other terms and conditions other than those indicated above shall be as per Annexure A- General Terms and Conditions enclosed.	
22	General note- Any disparity to BHEL’s terms and conditions indicated above and vendors offer, only the agreed terms and conditions above shall stand valid. Vendor’s terms and conditions which are in conflict will be ignored and will not be taken into consideration by BHEL.	

Note : Bidders can quote depending on their manufacturing capability and design proof test qualification as indicated. Bids will be considered only for size range (OD / Thk), specification and construction based on following criteria.

- Sizes (OD & Thk) qualified based on the burst test done as per Clause 9 of ASME B16.9.
- One OD size (NPS) and One Schedule thickness more than that supplied by vendor in the past (PO copy and supply proof is required).
- Experience shall be counted based on the least of a & b indicated above.
- Experience in CS will qualify only for CS items, whereas that in AS will qualify for both CS & AS.
- Details of experience shall be filled in the Annexure-1 for consideration by BHEL.